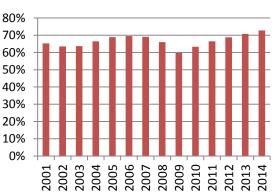


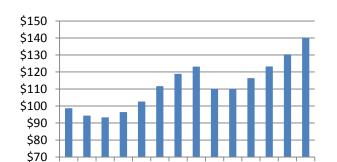
#### **TOURISM INDUSTRY INDICATORS**

Link to 'Latest Research' Web Page

## **Detailed Lodging Tables**

CA Occupancy: 2000-2014

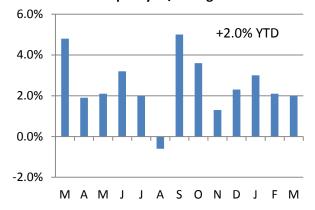




2006

CA ADR: 2000-2014

### CA Occupancy Yr/Yr Chg: Last 12 Months

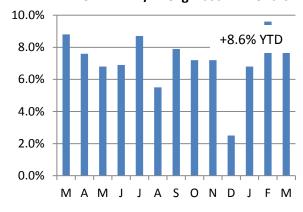


#### CA ADR Yr/Yr Chg: Last 12 Months

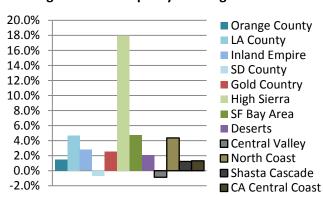
2009

2008

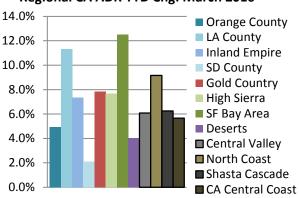
2007



Regional CA Occupancy YTD Chg: March 2016



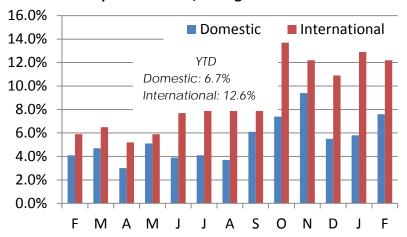
Regional CA ADR YTD Chg: March 2016



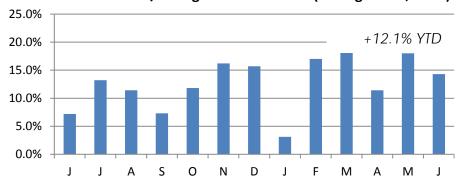


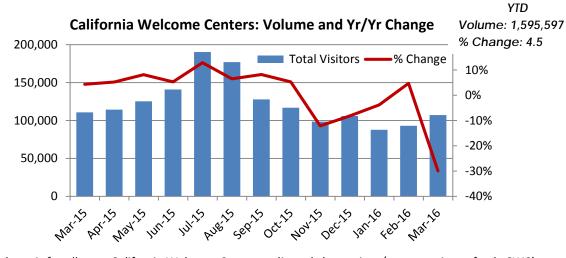
Source: Smith Travel Research





## Overseas Arrivals Yr/Yr Chg: Last 12 Months (through June, 2015)





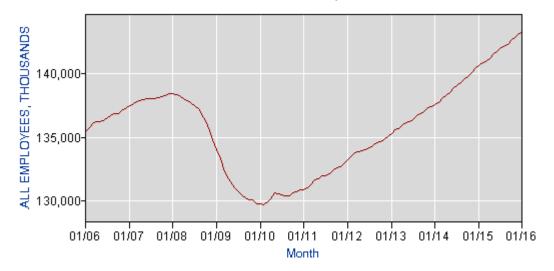
Note: Total volume is for all open California Welcome Centers; adjusted change is yr/yr comparison of only CWC's open both this and last year.



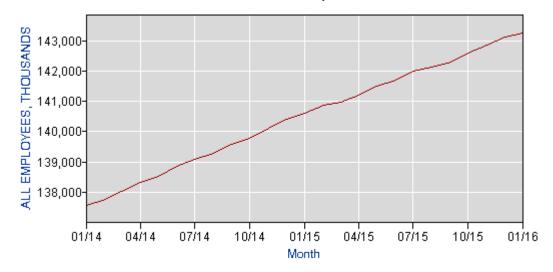
Sources: Individual CA airports; US Dept. of Commerce, California Welcome Centers

## **ECONOMIC INDICATORS: DOMESTIC**

**US Work Force: 2006-present** 



## US Work Force: 2014-present



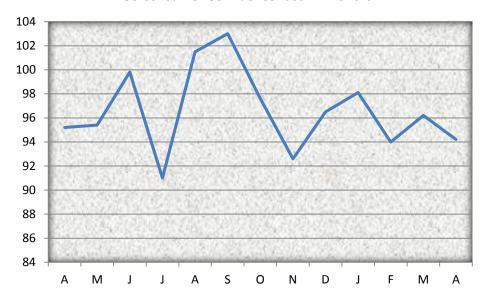


Source: Bureau of Labor Statistics; Survey Research Center

**US Consumer Confidence: 1978-present** 



## **US Consumer Confidence Last 12 Months**





April 2016 Visit California Monthly Tracking Dashboard

Sources: The Conference Board, University of Michigan

West Coast Regular Gas Prices: 2005-Present



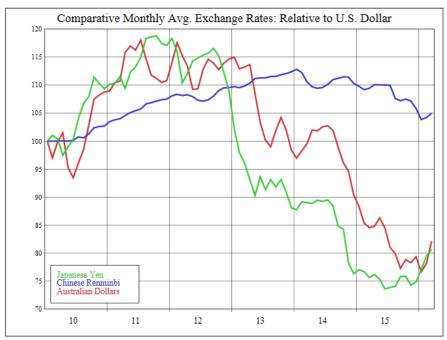
## **West Coast Regular Gas Prices: Last 12 Months**

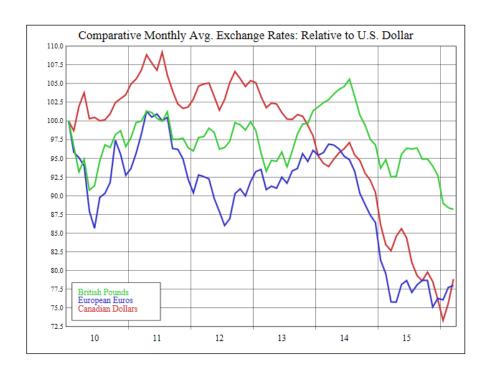




Source: Energy Information Administration

Exchange Rates
Relative Change Since 2010







Source: Pacific Exchange Rate Service – Prof. Werner Antweiler

# **FORECAST: INTERNATIONAL (March, 2016)**

Annual International Trips to California (Annual %change)											
Total	9.4%	8.8%	3.5%	4.5%	5.1%	3.0%	3.5%	4.0%	3.6%	3.8%	3.8%
China	57.1%	22.9%	42.8%	22.1%	21.5%	13.0%	11.9%	10.6%	9.4%	8.9%	8.7%
India	19.2%	1.2%	3.0%	26.3%	9.3%	7.1%	7.7%	11.0%	9.7%	9.2%	8.0%
Japan	19.3%	4.8%	1.7%	-4.0%	7.4%	-0.4%	1.4%	1.2%	1.4%	2.0%	1.8%
South Korea	47.7%	-5.4%	-1.7%	0.4%	2.0%	12.4%	1.8%	3.4%	3.7%	4.0%	3.6%
Australia	36.6%	11.3%	-5.1%	5.9%	6.4%	6.0%	1.6%	2.8%	3.0%	2.6%	2.7%
United Kingdom	3.2%	7.4%	-3.1%	2.6%	5.3%	5.0%	5.6%	3.2%	3.4%	3.0%	3.2%
Germany	12.5%	7.4%	-2.4%	5.7%	4.1%	2.3%	3.0%	3.4%	3.5%	3.3%	3.3%
France	37.1%	17.9%	-16.1%	4.0%	14.7%	1.9%	2.6%	2.8%	3.1%	3.2%	3.2%
Scandanavia	21.9%	14.2%	7.9%	7.0%	11.1%	4.6%	2.6%	3.5%	4.4%	4.1%	3.8%
Brazil	32.0%	34.9%	14.2%	12.8%	6.7%	2.2%	-0.2%	2.7%	3.1%	3.4%	3.6%
Canada	10.0%	8.8%	4.6%	1.6%	3.7%	-5.8%	1.6%	2.6%	3.0%	3.4%	3.5%
Mexico	1.8%	7.5%	5.7%	3.4%	1.3%	3.1%	2.6%	3.2%	2.7%	2.9%	3.0%
Rest of World	9.0%	-4.9%	-3.1%	5.4%	10.2%	2.1%	4.8%	5.1%	3.9%	4.0%	4.0%

Source: Tourism Economics, CIC Research, OTTI

Note on volatility of historical data and treatment in forecast: Due to smaller sample sizes and relatively smaller visitor volumes in absolute terms, the historical data of origin markets tends to be more volatile than total visitor volumes.



Expedia/Future Foundation Millennial Traveler Report: Why Millennials Will Shape the Next 20 Years of Travel

The Millennial generation is one of the largest generations in history – even larger than Baby Boomers. We know that they are entering their prime spending years – but are waiting to undertake life stage landmarks like marriage and mortgage unlike previous generations. Instead, they are turning to travel.

Our Millennial Traveller Report explores how and why Millennials see such value in investing in travel experiences. We see that through social media, they have grown up with deeper connections to the world than previous generations, and there is a strong desire to enrich their lives through travel – and in turn, they will do so in a host of colorful new ways with challenging new attitudes.

As the industry evolves to meet the demands of the Millennial traveller, our report reinforces that above all else Millennials expect personalization from their travel brands of choice.

Millennials: the global generation of those born between 1982 and 1999. As the first to have grown up with the Internet, social media and the smartphone in turn, they may be the most significantly different generation to that of their parents so far; yet they are also internally diverse as a cohort , in many ways stuck between life stages. They may not be all--- grown---up — but they are extraordinarily self-empowered."

DOWNLOAD EXPEDIA/FUTURE FOUNDATION REPORT



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–Media Post

The Habits of Travel Bookers: What Travel Brands Can Learn From Behavioral Economics

—Boxever

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-Hotel News Resource

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-Pew Research